

# We don't just sell machines We build you profitable & productive lines

Mailtech is a full-service distributor and servicer of Commercial Mailing & Variable Web Printing Equipment

**50+**

Years of Industry Experience

**78**

Equipment lines, one source

**21**

Manufacturers integrated

**East Coast, USA**

On-site service & training

## Common Configurations — Some of the workflows we configure most

### Highest Speed Inkjet Imaging & Addressing

For high resolution, lowest-cost production

Integrate: DPi Hawk inkjet · Walco feeders and bases · Ameritek tabbers

### Tip-On & Plow Folding

Attach cards & inserts inline, personalize then fold — catalogs, statements...

Integrate: Straight Shooter SA-5 · Walco transport · plow-fold · GMS gluing · DPi Hawk

### Read & Print Card Attaching

Inline card personalization & attaching for ID, membership & credit mail

Integrate: DPi inkjet · Walco transports · Lake Image read & print · servo attaching

### Corrugated & Packaging Inkjet

Retrofit industrial inkjet on corrugators & folder-glueers for variable data

Integrate: DPi Hawk M7 / Swift · Buskro Quantum · on your existing line

### Lake Image Camera Systems

Print verification & registration for mailing, packaging, web-printing & bar codes

Integrate: Lake Image Read & Print

### GMS Glue Systems

Precision glue dispensing for inline attaching, sealing & finishing

Integrate: GMS microglue® · GMS micromail® · integrated into your finishing line

### Baumfolder Folding & Finishing

Folding, creasing & finishing for direct mail and bindery operations

Integrate: Baumfolder Ultrafold · floor-model & knife folders

Trusted suppliers since 1977

## INTEGRATING 19 MANUFACTURERS UNDER ONE ROOF



## How we work

1

### Assess

We walk your floor with you to understand your workflows

2

### Engineer

We design the line for your volume & budget

3

### Install & Train

On-site setup & training

4

### Support

Supplies, Parts and On-site service

## Why Mailtech

- ✓ Multi-brand independence — we spec the right machine, not the one we're locked into.
- ✓ A distributor and service provider — not just a reseller.
- ✓ Single-source turnkey — 78 lines, one contract, one number.
- ✓ Trusted since 1977 — employee owned business.

## Book a free in person assessment today →

We'll walk your operation, map the bottlenecks, and design the line — no obligation.

**(516) 429-5779 | Mailtech.com**

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Scan to talk to us